



CalScape Expo
Where the Industry Grows

Allied Trade Survey for PIA's Online Buyer's Guide & Resource Directory



Put your company's
products or services
online!

Please return your completed surveys to the PIA office ASAP to ensure your company is included in this website listing. If you are paying your membership renewal dues by credit card you may fax your renewal form and surveys to PIA at 707/463-6699 (Phone: 707/462-2276).

Our mailing address is: 493 S. Highland Ave, Ukiah, CA. 95482

Company Name: _____

1st Contact Name: _____

2nd Contact Name: _____

Mailing Address: _____

City: _____ **State:** _____ **Zip:** _____

Phone: _____ **Fax:** _____

Email: _____ **Website:** _____

Do you sell directly to Interior Plantscapers? Yes No

Do you provide digital images of your product for your customer's sales presentations? Yes No

Do other companies distribute your product(s)? Yes No

Do you have a minimum purchase requirement? Yes No Amount: _____

Do you have a minimum delivery requirement? Yes No Amount: _____

Please check the category that most closely describes your business:

- | | | |
|---|---------------------------------------|--------------------------------------|
| <input type="checkbox"/> Wholesaler | <input type="checkbox"/> Grower | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Distributor / Dealer | <input type="checkbox"/> Manufacturer | |

Please check all appropriate product or service categories applicable to your business. We will list other categories in the Buyer's Guide if ten or more companies indicate the category.

- | | | |
|--|--|---|
| <input type="checkbox"/> Live Plants | <input type="checkbox"/> Color | <input type="checkbox"/> Services (Insurance, Publications, etc.) |
| <input type="checkbox"/> Character/Specimens Over 7' | <input type="checkbox"/> Silk & Replica Plants | <input type="checkbox"/> Baskets |
| <input type="checkbox"/> Unique varieties | <input type="checkbox"/> Preserved Plants | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Accessories | <input type="checkbox"/> Containers | |

I. Color

- | | | |
|--|---|--------------------------------------|
| <input type="checkbox"/> African Violets | <input type="checkbox"/> Bromeliads | <input type="checkbox"/> Kalanchoes |
| <input type="checkbox"/> Anthurium | <input type="checkbox"/> Chrysanthemums | <input type="checkbox"/> Orchids |
| <input type="checkbox"/> Azaleas | <input type="checkbox"/> Exacum | <input type="checkbox"/> Poinsettias |

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II. Live Plants

- | | |
|--|---|
| <input type="checkbox"/> Aeschynanthus (Lipstick plant) | <input type="checkbox"/> Ferns - general |
| <input type="checkbox"/> Aglaonema varieties (Chinese Evergreen) | <input type="checkbox"/> Ficus varieties |
| <input type="checkbox"/> Aralia varieties _____ | <input type="checkbox"/> Hedera varieties |
| <input type="checkbox"/> Aspidistra elatior (Cast Iron Plant) | <input type="checkbox"/> Ivy, Other _____ |
| <input type="checkbox"/> Beaucarnia recurvata (Bottle Palm) | <input type="checkbox"/> Howeia forsteriana (Kentia Palm) |
| <input type="checkbox"/> Begonia varieties | <input type="checkbox"/> Hoya varieties |
| <input type="checkbox"/> Cactus - general | <input type="checkbox"/> Neodypsis |
| <input type="checkbox"/> Caryota mitis (Fishtail Palm) | <input type="checkbox"/> Palms (other) _____ |
| <input type="checkbox"/> Caryota species _____ | <input type="checkbox"/> Philodendron (Cordatum) |
| <input type="checkbox"/> Chamadorea elegans (Neathe Bella) | <input type="checkbox"/> Philodendron - general |
| <input type="checkbox"/> Chamadorea hybrids | <input type="checkbox"/> Phoenix roebellini (Pigmy Date Palm) |
| <input type="checkbox"/> Cissus varieties | <input type="checkbox"/> Rhapsis spp - general |
| <input type="checkbox"/> Codiaemum varieties (Croton) | <input type="checkbox"/> Sanseveria spp - general |
| <input type="checkbox"/> Cordyline terminalis (Ti Plants) | <input type="checkbox"/> Schefflera varieties |
| <input type="checkbox"/> Corynocarpus | <input type="checkbox"/> Spathiphyllum varieties |
| <input type="checkbox"/> Cycad Varieties | <input type="checkbox"/> Succulents - general |
| <input type="checkbox"/> Dieffenbachia varieties (Dumbcane) | <input type="checkbox"/> Syngonium varieties |
| <input type="checkbox"/> Draceana (Lucky Bamboo) | <input type="checkbox"/> Strelitzia nicolai |
| <input type="checkbox"/> Draceana varieties | <input type="checkbox"/> Topiary |
| <input type="checkbox"/> Epipremnum varieties | <input type="checkbox"/> Zamioculus zamifolia |

III. Containers

- | | | | |
|--|-------------------------------------|--|--------------------------------------|
| <input type="checkbox"/> Brass | <input type="checkbox"/> Fiberglass | <input type="checkbox"/> Other | <input type="checkbox"/> Stone |
| <input type="checkbox"/> Cast Concrete | <input type="checkbox"/> GFRC | <input type="checkbox"/> Resin | <input type="checkbox"/> Terra Cotta |
| <input type="checkbox"/> Ceramic | <input type="checkbox"/> Metal | <input type="checkbox"/> Self-watering | <input type="checkbox"/> Wood |

IV. Baskets

- | | | | |
|---------------------------------------|------------------------------------|--|--|
| <input type="checkbox"/> Split-Rattan | <input type="checkbox"/> Twig/Moss | <input type="checkbox"/> Wicker/Whole Rattan | <input type="checkbox"/> Other (specify) _____ |
|---------------------------------------|------------------------------------|--|--|

V. Top Dressings

- | | | | |
|-------------------------------------|---|---|--|
| <input type="checkbox"/> Aspen Moss | <input type="checkbox"/> Mood Moss | <input type="checkbox"/> Slate, Tile & Pavers | <input type="checkbox"/> Other Moss |
| <input type="checkbox"/> Bark | <input type="checkbox"/> Polished Stone | <input type="checkbox"/> Sphagnum Moss | <input type="checkbox"/> Other (specify) _____ |

VI. Irrigation

- | | | |
|---|--|--|
| <input type="checkbox"/> Sub-irrigation | <input type="checkbox"/> Watering Machines | <input type="checkbox"/> CWI |
| <input type="checkbox"/> Mona | <input type="checkbox"/> Jardinière | <input type="checkbox"/> Drip Irrigation |

VII. Accessories

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> Aprons | <input type="checkbox"/> Liners & mats | <input type="checkbox"/> Planting Mix | <input type="checkbox"/> Other (specify) _____ |
| <input type="checkbox"/> Chemicals | <input type="checkbox"/> Low Voltage Lighting | <input type="checkbox"/> Pond & Pond Access. | |
| <input type="checkbox"/> Cut Flower Supplies | <input type="checkbox"/> Maintenance Tools | <input type="checkbox"/> Site Furnishings | |
| <input type="checkbox"/> Fertilizer | <input type="checkbox"/> Maintenance Supplies | <input type="checkbox"/> Statuary | |

VIII. Silk & Replica Plants

- | | | |
|------------------------------------|--------------------------------|--|
| <input type="checkbox"/> Preserved | <input type="checkbox"/> Silks | <input type="checkbox"/> Other Replica |
|------------------------------------|--------------------------------|--|

IX. Services & Resources

- | | | | |
|---|--|---------------------------------------|--|
| <input type="checkbox"/> Consulting | <input type="checkbox"/> Insurance | <input type="checkbox"/> Publications | <input type="checkbox"/> Other (specify) _____ |
| <input type="checkbox"/> Computers/Software | <input type="checkbox"/> Pesticide Application | <input type="checkbox"/> Trucking | |

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